

Indiana Economic Impact Form, Attachment C

Instructions

1. Complete lines 1 - 15 with the information requested about the company in the Attachment C worksheet.

All companies desiring to do business with state agencies must complete an "Indiana Economic Impact" form (Attachment C). The collection and recognition of the information collected with the Indiana Economic Impact form places a strong emphasis on the economic impact a project will have on Indiana and its residents regardless of where a business is located. The collection of this information does not restrict any company or firm from doing business with

2. Line 16: Enter N/A

3. Lines 18 and 21 measure the full-time equivalent (FTE) count of Indiana residents; this number will be auto-populated on Attachment C worksheet. Respondents shall populate the yellow-shaded cells in the FTE Details worksheet.

The state defines FTE as a measurement of an employee's productivity on a specific project or contract. An FTE of 1 would mean that there is one worker fully engaged on a project. If there are two employees each spending 1/2 of their working time on a project that would also equal 1 FTE.

Please populate the yellow-shaded cells in the FTE Details worksheet.

Respondents shall provide a job title for each of the FTE's proposed for The State of Indiana contract as well as the number of FTE that job title contributes to the total.

PROJECT MANAGER - 1 FTE

Please keep in mind that the only FTE's that should be included in this count are Indiana employees working on this contract ONLY. If there are 10 employees working on this contract but they are splitting their time with numerous other contracts as well, then these employees cannot be counted as 1 FTE. Instead, these employees should be counted as a fraction of an FTE. For example: 10 employees working on 4 contracts (1 of them being the State of Indiana contract) - each of the 10 employees would only count as 1/4 of an FTE or .25. Therefore, the total number of FTE's for this scenario would be 2.5.

**INDIANA ECONOMIC IMPACT - PROPOSALS AND CONTRACTS**

State Form 51778 (R4 / 1-06)
DEPARTMENT OF ADMINISTRATION
Approved by State Board of Accounts, 2006

This information is required by the Indiana Department of Administration for all contractors, vendors/suppliers to the State of Indiana (complete all 22 items).

1	Legal Name of firm:	Verida, Inc.
2	Address/City/State/Zip Code:	843 Dallas Highway Villa Rica, Georgia 30180
3	Telephone #/Fax #/Website:	Phone: (404) 290-8581 Fax: 678-868-1487 www.verida.com
4	Federal Tax Identification Number:	58-2504845
5	State/Country of domicile/incorporation:	Georgia / United States of America
6	Location of firm's headquarters or principal place of business:	843 Dallas Highway Villa Rica, Georgia 30180
7	Name of parent company or holding company (if applicable):	Not applicable
8	State/Country of domicile/incorporation of company listed in #7:	Not applicable
9	Address of company listed in #7:	Not applicable
10	IN Department of Workforce Development (DWD) account number:	746716
11	IN Department of Revenue (DOR) account number:	429429
12	Number of Indiana resident employees per most recently completed IRS Form W-2 distribution:	119
13	Total number of employees per most recently completed IRS Form W-2 distribution:	1232
14	Total amount of payroll paid to Indiana resident employees per most recently completed IRS Form W-2 distribution:	\$ 4,846,822.87
15	Total amount of payroll paid to all employees per the most recently completed IRS Form W-2 distribution:	48,581,126,.64
16	Total amount of this proposal, bid, or current contract:	\$18,728,065

ACCOUNTING OF INDIANA RESIDENT EMPLOYEES

17	Prime Contractor Company Name:	Verida, Inc.
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18	Number of Full Time Equivalent (FTE) employees that are Indiana residents specifically for this proposal or contract:	82.00
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19	Subcontractor Company Name:	Alpha Rae Personnel, Inc.			
20	Address/Contact Person/Telephone Number/Tax ID Number:	347 West Berry St., Seventh Floor Fort Wayne, IN 46802; Rae Pearson, 260-426-8227; 35-1656396			
21	Number of Full Time Equivalent (FTE) employees that are Indiana residents specifically for this proposal or contract:	25.00	0.00	0.00	0.00

22	Affirmation by authorized official: I affirm under penalties of perjury that the foregoing representations are true to be the best of my knowledge and belief.				
	DocuSigned by:				
	Signature:	<i>Dena Adams-McNeish</i>			
	Name of auththorized official:	Dena Adams-McNeish			
	Title:	Chief Development Officer			
	Date:	2/14/2023			

FTE DETAILS
Job Titles and Contributing FTE

- **Populate the yellow-shaded cells; with all applicable job titles and the total FTE count.**
- **Respondents may insert additional rows to account for all job titles attributing to the total FTE count.**

Please keep in mind that the only FTE's that should be included in this count are Indiana employees working on this contract ONLY. If there are 10 employees working on this contract but they are splitting their time with numerous other contracts as well, then these employees cannot be counted as 1 FTE. Instead, these employees should be counted as a fraction of an FTE. For example: The project length of the contract is 48 months. There are 10 employees working on the contract over the 48 month contract period. 5 employees are working solely on the project for 48 months. 3 employees are working equal time on 2 projects for 48 months. 2 employees are working solely on the project for 12 months.

The FTEs would be calculated as follows:

5 employees x 48 months (48 months working solely on this project) x 1 (time spent solely on this project) = 240 months / 48 months (length of contract) = 5 FTEs

3 employees x 48 months x .5 (splitting time equally between 2 projects) = 72 months / 48 months = 1.5 FTEs

2 employees x 12 months (12 months dedicated solely to this project) x 1 (time spent solely on this project) = 24 months / 48 months = .5 FTEs

Column Title Definitions:

Number of Employees = Number of employees working on this State contract.

Duration (In Months) = Amount of time that the employee(s) will spend on the State contract.

Time Spent (Percentage) = Percentage of time the employee(s) will be working on the contract.

Duration of Initial Contract Term (In Months)	48	*Number based on initial contract term
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PRIME CONTRACTOR COMPANY				
EMPLOYEE JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Site Director	1	48	100.00%	1.00
Administrative Assistant	1	48	100.00%	1.00
Jr. Data Analyst	1	48	100.00%	1.00
Provider Relations Manager	2	48	100.00%	2.00
Fleet Supervisor	1	48	100.00%	1.00
QA/SIU Manager	1	48	100.00%	1.00
Call Center Director	1	48	100.00%	1.00
Call Center Supervisor	3	48	100.00%	3.00
Facility Outreach Manager	1	48	100.00%	1.00
Call Center Team Leads	6	48	100.00%	6.00
Dispatcher/Facility Dispatcher/QRV	25	48	100.00%	25.00
Dispatch Team Lead	1	48	100.00%	1.00
QA Specialist		48	100.00%	0.00
Special Service Representative	6	48	100.00%	6.00
Gas Reimbursement Coordinator	1	48	100.00%	1.00
PT Coordinator	1	48	100.00%	1.00
CSR	15	48	100.00%	15.00
Data Entry Clerks	4	48	100.00%	4.00
QA Team Lead		48	100.00%	0.00
Travel Trainer		48	100.00%	0.00
Compliance Manager	1	48	100.00%	1.00
Compliance Officer	3	48	100.00%	3.00
Compliance Trainer	1	48	100.00%	1.00

Compliance Coordinator	6	48	100.00%	6.00
TOTAL FTE COUNT	82			82.00

<u>SUB CONTRACTOR COMPANY NAME</u>				(Enter Company Name Here)
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
CSR	25	48	100%	25.00
				0.00
				0.00
TOTAL FTE COUNT				25.00

<u>SUB CONTRACTOR COMPANY NAME</u>				(Enter Company Name Here)
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Example: Developer	2	6	100%	0.25
				0.00
				0.00
				0.00
TOTAL FTE COUNT				0.00

<u>SUB CONTRACTOR COMPANY NAME</u>				(Enter Company Name Here)
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Example: Developer	2	6	100%	0.25
				0.00
				0.00
				0.00
TOTAL FTE COUNT				0.00

<u>SUB CONTRACTOR COMPANY NAME</u>				(Enter Company Name Here)
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Example: Developer	2	6	100%	0.25
				0.00
				0.00
				0.00
TOTAL FTE COUNT				0.00

FTE DETAILS
Job Titles and Contributing FTE

- **Populate the yellow-shaded cells; with all applicable job titles and the total FTE count.**
- **Respondents may insert additional rows to account for all job titles attributing to the total FTE count.**

Please keep in mind that the only FTE's that should be included in this count are Indiana employees working on this contract ONLY. If there are 10 employees working on this contract but they are splitting their time with numerous other contracts as well, then these employees cannot be counted as 1 FTE. Instead, these employees should be counted as a fraction of an FTE. For example: The project length of the contract is 48 months. There are 10 employees working on the contract over the 48 month contract period. 5 employees are working solely on the project for 48 months. 3 employees are working equal time on 2 projects for 48 months. 2 employees are working solely on the project for 12 months.

The FTEs would be calculated as follows:

5 employees x 48 months (48 months working solely on this project) x 1 (time spent solely on this project) = 240 months / 48 months (length of contract) = 5 FTEs

3 employees x 48 months x .5 (splitting time equally between 2 projects) = 72 months / 48 months = 1.5 FTEs

2 employees x 12 months (12 months dedicated solely to this project) x 1 (time spent solely on this project) = 24 months / 48 months = .5 FTEs

Column Title Definitions:

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Duration of Initial Contract Term (In Months)	48	*Number based on initial contract term
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PRIME CONTRACTOR COMPANY				
EMPLOYEE JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Site Director	1	48	100.00%	1.00
Adminstrative Assistant	1	48	100.00%	1.00
Jr. Data Analyst	0.25	48	100.00%	0.25
Provider Relations Manager	1	48	100.00%	1.00
Fleet Supervisor		48	100.00%	0.00
QA/SIU Manager	1	48	100.00%	1.00
Call Center Director	0	48	100.00%	0.00
Call Center Supervisor	2	48	100.00%	2.00
Facility Outreach Manager	1	48	100.00%	1.00
Call Center Team Leads	2	48	100.00%	2.00
Dispatcher/Facility Dispatcher/QRV	9	48	100.00%	9.00
Dispatch Team Lead	1	48	100.00%	1.00
QA Specialist	0	48	100.00%	0.00
Special Service Representative	5	48	100.00%	5.00
Gas Reimbursement Coordinator	0.5	48	100.00%	0.50
PT Coordinator	0	48	100.00%	0.00
CSR	8	48	100.00%	8.00
Data Entry Clerks	2	48	100.00%	2.00
QA Team Lead	1	48	100.00%	1.00
Travel Trainer	0.25	48	100.00%	0.25
Compliance Manager	1	48	100.00%	1.00
Compliance Officer	3	48	100.00%	3.00
Compliance Trainer	0	48	100.00%	0.00

Compliance Coordinator	3	48	100.00%	3.00
TOTAL FTE COUNT	43			43.00

<u>Alpha Rae</u>				(Enter Company Name Here)
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
CSR	12	48	100%	12.00
				0.00
				0.00
TOTAL FTE COUNT				12.00

<u>SUB CONTRACTOR COMPANY NAME</u>				(Enter Company Name Here)
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Example: Developer	2	6	100%	0.25
				0.00
				0.00
				0.00
TOTAL FTE COUNT				0.00

<u>SUB CONTRACTOR COMPANY NAME</u>				(Enter Company Name Here)
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Example: Developer	2	6	100%	0.25
				0.00
				0.00
				0.00
TOTAL FTE COUNT				0.00

<u>SUB CONTRACTOR COMPANY NAME</u>				(Enter Company Name Here)
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Example: Developer	2	6	100%	0.25
				0.00
				0.00
				0.00
TOTAL FTE COUNT				0.00

FTE DETAILS
Job Titles and Contributing FTE

- Populate the yellow-shaded cells; with all applicable job titles and the total FTE count.

- Respondents may insert additional rows to account for all job titles attributing to the total FTE count.

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The project length of the contract is 48 months. There are 10 employees working on the contract over the 48 month contract period. 5 employees are working solely on the project for 48 months.

3 employees are working equal time on 2 projects for 48 months. 2 employees are working solely on the project for 12 months.

The FTEs would be calculated as follows:

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3 employees x 48 months x .5 (splitting time equally between 2 projects) = 72 months / 48 months = 1.5 FTEs

2 employees x 12 months (12 months dedicated solely to this project) x 1 (time spent solely on this project) = 24 months / 48 months = .5 FTEs

Column Title Definitions:

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Time Spent (Percentage) = Percentage of time the employee(s) will be working on the contract.

Duration of Initial Contract Term (In Months)

48

*Number based on initial contract term

PRIME CONTRACTOR COMPANY

EMPLOYEE JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Site Director	1	48	100.00%	1.00
Administrative Assistant	1	48	100.00%	1.00
Jr. Data Analyst	0.25	48	100.00%	0.25
Provider Relations Manager	1	48	100.00%	1.00
Fleet Supervisor		48	100.00%	0.00
QA/SIU Manager	1	48	100.00%	1.00
Call Center Director		48	100.00%	0.00
Call Center Supervisor	2	48	100.00%	2.00
Facility Outreach Manager	1	48	100.00%	1.00
Call Center Team Leads	2	48	100.00%	2.00
Dispatcher/Facility Dispatcher/QRV	7	48	100.00%	7.00
Dispatch Team Lead	1	48	100.00%	1.00
QA Specialist		48	100.00%	0.00
Special Service Representative	3	48	100.00%	3.00
Gas Reimbursement Coordinator	0.25	48	100.00%	0.25
PT Coordinator		48	100.00%	0.00
CSR	6	48	100.00%	6.00
Data Entry Clerks	2	48	100.00%	2.00
QA Team Lead	1	48	100.00%	1.00
Travel Trainer	0.25	48	100.00%	0.25
Compliance Manager	1	48	100.00%	1.00
Compliance Officer	3	48	100.00%	3.00
Compliance Trainer	0	48	100.00%	0.00
Compliance Coordinator	3	48	100.00%	3.00
TOTAL FTE COUNT	36.75			36.75

<u>SUB CONTRACTOR COMPANY NAME</u>				(Enter Company Name Here)
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
CSR	8	48	100%	8.00
				0.00
				0.00
TOTAL FTE COUNT				8.00

<u>SUB CONTRACTOR COMPANY NAME</u>				(Enter Company Name Here)
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Example: Developer	2	6	100%	0.25
				0.00
				0.00
				0.00
TOTAL FTE COUNT				0.00

<u>SUB CONTRACTOR COMPANY NAME</u>				(Enter Company Name Here)
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Example: Developer	2	6	100%	0.25
				0.00
				0.00
				0.00
TOTAL FTE COUNT				0.00

<u>SUB CONTRACTOR COMPANY NAME</u>				(Enter Company Name Here)
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Example: Developer	2	6	100%	0.25
				0.00
				0.00
				0.00
TOTAL FTE COUNT				0.00